

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET addresses GSA Advantage! Is: GSAAvantage.gov.

Schedule for:
Federal Supply Group: MAS
Contract Number: GS-03F-0001V

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

Contract period: October 1st, 2018 – September 30th, 2023

Modification PS-0103 // Effective March 17th, 2020

Modification PS-0001 // Effective date: June 26th, 2020

HB Communications, Inc.

60 Dodge Avenue
North Haven, CT 06473

Phone: (203) 747-7023

Fax: (203) 234-2013

Contract Administrator: Jessica Pierson

Email address of C.A. jessicapierson@1stclassconsulting.com

<http://www.hbcommunications.com>

Business size: Other Than Small Business / Veteran Owned

CUSTOMER INFORMATION

1a. Table of awarded special item number(s):

334310: Professional Audio/Video Products

541990AV: Professional Audio/Video Services

2. Maximum order:

\$500,000 for SIN 334310 and \$500,000 for SIN 541990AV as established per clause 52.216-9 Order Limitations.

3. Minimum order:

\$100.00

4. Geographic coverage (delivery area):

48 Contiguous states including Alaska, Hawaii and Puerto Rico

5. Point(s) of production:

60 Dodge Avenue

North Haven, CT 06473

6. Discount from list prices or statement of net price:

Products:

AMX: Mark-up of 8% (exclusive of IFF)

Chief: Mark-up of 10% (exclusive of IFF)

ClearOne: Mark-up of 8% (exclusive of IFF)

Christie Digital: Mark-up of 8% (exclusive of IFF)

Crestron: Mark-up of 8% (exclusive of IFF)

Middle Atlantic: Mark-up of 10% (exclusive of IFF)

Ross Video: Mark-up of 13% - 21% (exclusive of IFF)

Sony Electronics, Inc.: Mark-up of 20% (exclusive of IFF)

Services:

20% - 47% discount from HB pricelist (exclusive of IFF)

7.Quantity discounts:

N/A

8.Prompt payment terms:

Net 30 days

9a.Notification that Government purchase cards are accepted at or below the micro-purchase threshold.

Yes. We will accept GPC.

9b.Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.

Yes. We will accept GPC.

10.Foreign items (list items by country of origin):

N/A

11a.Time of delivery:

5 days ARO

11b.Expedited Delivery:

3 days ARO

11c.Overnight and 2-day delivery:

Contact the contractor's representative

11d.Urgent Requirements:

Contact the contractor's representative

12.F.O.B. point(s):

Origin

13a.Ordering address(es):

60 Dodge Avenue

North Haven, CT 06473

14.Payment address(es):

60 Dodge Avenue

North Haven, CT 06473

15. Warranty provision:

Standard Commercial Warranty

16. Export packing charges, if applicable.

N/A

17. Terms and conditions of Government purchase card acceptance:

N/A

18. Terms and conditions of rental, maintenance, and repair:

N/A

19. Terms and conditions of installation:

Non-Equipment Warranty

During the first year, HB will provide all necessary labor required to repair or replace any defects in workmanship, cabling, connectors, equipment mounting, software and all other “non-equipment” related systems installed under the contract.

20. Terms and conditions of repair parts:

N/A

20a.Terms and conditions for any other services:

N/A

21.List of service and distribution points:

N/A

22.List of participating dealers:

N/A

23.Preventive maintenance:

N/A

24a.Special attributes such as environmental attributes:

N/A

24b.If applicable, indicate that Section 508 compliance:

N/A

25.Data Universal Number System (DUNS) number:

01-874-5430

26. Notification regarding registration in Central Contractor Registration (CCR) database.

HB Communications, Inc. is active in SAM.

GSA LABOR PRICING

HB COMMUNICATIONS LABOR RATES EFFECTIVE DATE 2008			
SIN #	HB Communications Technical Categories	Technical labor descriptions	GSA Price
541990AV	Draftsmen / Documentation	See Below	\$ 53.10
541990AV	Design Engineering / Consulting	See Below	\$ 105.54
541990AV	Quality Assurance Technician	See Below	\$ 104.56
541990AV	Rack Assembly Technician / Fabricator	See Below	\$ 53.10
541990AV	Project Manager	See Below	\$ 80.16
541990AV	AV Programmer	See Below	\$ 84.96
541990AV	Field Service Technician	See Below	\$ 63.50
541990AV	Video teleconference Sr. Technician	See Below	\$ 148.12

LABOR DESCRIPTIONS

Draftsmen / Documentation	The Drafting Technician is responsible for the creation of electrical, architectural and detail drawings for the purpose of audio/video systems integration. Assignments are accompanied by rough notes, sketches, and instructions as to correct work methods and desired results. Work is performed under the guidance of an engineer or higher-level draftsman and is carefully reviewed for conformance to instructions and accepted drafting techniques.
Design Engineering / Consulting	Reports to the Vice-President Operations. Surveys sites to determine needs in area of equipment and personnel. Designs facilities and systems based on customers' needs. Creates detailed drawings and proposals for facilities and systems using CAD programs. Technical resource for sales and customers. Oversees the overall administration of the Drafting Department.

Quality Assurance Technician	The Quality Assurance Specialist reports directly to the Quality Assurance Manager. He/she is responsible for fully testing audio/visual (A/V) systems to insure compliance with job specifications, and A/V quality before the finished product is shipped to the customer. The jobholder is an independent contributor as well as a team member.
Rack Assembly Technician / Fabricator	This position reports to the Fabrication Manager. The jobholder is responsible for assembling and wiring audio/video and control systems to engineered design prints. Is familiar with and adheres to all OSHA requirements.
Project Manager	The Project Manager reports directly to the Director - Operations. He/she is responsible for fully managing the installation of A/V systems to insure compliance with job specifications, and A/V quality before the finished system is turned over to the customer. The Project Manager will be the person who will manage all on-site HB installation personnel, including but not limited to installation technicians, programming engineers and quality control engineers. In addition, the Project Manager will coordinate the work of the project assigned engineer and product procurement in order to insure compliance with contractual obligations. The jobholder is an independent contributor as well as a team member.
AV Programmer	The Control Systems Programmer reports directly to the operations department. He/she programs audio/video solutions using various programming languages that include Crestron and AMX. Jr. AV Programmers work in a team environment with Engineers and QA staff.
Field Service Technician	A System Installer/Field Service Technician oversees Jr. Technicians in all phases of an installation, and insures that all required equipment is available for the job. He/she interfaces with Operations, Engineering, and Customers and Sales to insure that the installation is completed according to job specifications and that the customer receives the best possible service. Insures that the installation stays on schedule. This position reports directly to the Director - Operations. This labor category is to be used for project installation services only. Any maintenance/service repair requests shall not be at this rate. Those services are excluded from this labor category.
Video teleconference Sr. Technician	The Sr. VTC Technician backs up Sales Reps and assists with customer trouble calls. Jobholder installs new equipment and does network consulting for video conferencing (VC) applications. He/she also repairs and maintains existing equipment. This position reports to the Director – Video Conferencing.

